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October 16, 2020

David Brandon-Friedman
Sr. Account Manager, Procurement Division
Indiana Department of Administration
402 W. Washington St., Room W468
Indianapolis, Indiana 46204

RFP Title: Compliance Evaluation and Strategic Plan Development: Workforce Development Monitoring
RFP #: 21-1076 Best and Final Offer

Dear Mr. Brandon-Friedman,

Public Consulting Group, Inc. (PCG)-Indiana is pleased to submit this Best and Final Offer (BAFO) response to Indiana Department of Administration for Compliance Evaluation and Strategic Plan Development: Workforce Development Monitoring under RFP # 21-1076. The attached cost proposal reflects a 7% reduction in pricing. Our commitment to our WBE partner, Transform Consulting Group, remains strong at 11.4%.

As Indiana considers our proposal, please note the following highlights, which make us unique in our ability to meet the primary goal of identifying strengths, gaps and opportunities across programs for oversight functions, particularly involving programmatic and fiscal monitoring, with the desired outcome being development of a DWD Compliance Plan and recommended structure for consistent monitoring processes agency-wide.

- PCG has experience with workforce development programs and has supported workforce development organizations at the local and state level on strategic planning, system redesign, board development, compliance and monitoring, financial services, operations, and technology.
- PCG has conducted monitoring for WIOA Adult and Dislocated Worker, WIOA Youth, Temporary Assistance for Needy Families (TANF), Supplemental Nutrition Assistance Program Employment & Training (SNAP E&T), Non-Custodial Parent (NCP), Child Care Assistance, Victims of Crime Act (VOCA), Low Income Home Energy Assistance Program (LIHEAP), and Community Service Block Grant (CSBG).
- PCG specializes in business process redesign, assessments, gap analysis, best practices research, and strategic planning for state and local government.

Thank you for the opportunity to submit a BAFO response. Please do not hesitate to reach out to Deborah Joffe, if you have any questions about this response.

Contact Name: Deborah Joffe, Associate Manager
Address: 148 State Street, 10th Floor, Boston, MA 02109
Email: djoffe@pcgus.com
Phone: 619.270.4060
Fax: 617.426.4632

Sincerely,

A handwritten signature in black ink, appearing to read "Kathleen Fallon". The signature is fluid and cursive, with a long horizontal stroke extending to the right.

Kathleen Fallon
Practice Area Director, Human Services
Public Consulting Group, Inc.